

# SAP Vistex Training

## COURSE CONTENT

### GET IN TOUCH



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## About Multisoft

Train yourself with the best and develop valuable in-demand skills with Multisoft Systems. A leading certification training provider, Multisoft collaborates with top technologies to bring world-class one-on-one and certification trainings. With the goal to empower professionals and business across the globe, we offer more than 1500 training courses, which are delivered by Multisoft's global subject matter experts. We offer tailored corporate training; project Based Training, comprehensive learning solution with lifetime e-learning access, after training support and globally recognized training certificates.

## About Course

SAP Vistex training by Multisoft Systems equips professionals with the skills and knowledge needed to manage complex business processes involving pricing, rebates, and incentives. As a comprehensive solution for contract management, pricing strategies, and sales performance, SAP Vistex is widely used by organizations to streamline their operations and optimize revenue management.

## Introduction to SAP Vistex

- ✓ Overview of SAP Vistex
- ✓ Key features and benefits
- ✓ Integration with SAP

## Vistex Data Model

- ✓ Understanding the Vistex Data Model
- ✓ Key data objects
- ✓ Data maintenance and management

## Incentives and Paybacks

- ✓ Configuring incentives and payback programs
- ✓ Managing agreements, rebates, and royalties
- ✓ Settlement processes

## Chargebacks and Billbacks

- ✓ Setting up chargeback and billback processes
- ✓ Workflow and approvals
- ✓ Reporting and analytics

## Sales and Marketing Programs

- ✓ Designing sales programs
- ✓ Marketing funds management
- ✓ Performance tracking and evaluation

## Pricing and Contracts

- ✓ Pricing strategies in Vistex
- ✓ Contract management essentials
- ✓ Advanced pricing scenarios

## Implementation Best Practices

- ✓ Planning and executing a Vistex implementation
- ✓ Common challenges and solutions
- ✓ Tips for successful deployment

## Reporting and Analytics

- ✓ Standard Vistex reports
- ✓ Custom reporting capabilities
- ✓ Leveraging SAP BW with Vistex

## Advanced Topics

- ✓ Integration with other SAP modules
- ✓ Extending Vistex with custom development
- ✓ Latest updates and features

## Hands-On Exercises

- ✓ Real-world scenarios
- ✓ Practice exercises
- ✓ Project work

## Certification Preparation

- ✓ Overview of SAP Vistex certification
- ✓ Exam preparation tips